JUAN IDROVO

Privacy and Data Protection | Lawyer (Ecuador), LLM Law and Technology (Tilburg)
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Open to roles in the Netherlands

PROFESSIONAL SUMMARY

Lawyer qualified in Ecuador, focused on European privacy and data protection law, completing an LLM in Law and Technology (Privacy & Security track) at Tilburg University and preparing for the CIPP/E. In practice since 2021: immigration and real estate for 100+ clients a year at Grace Nelson Attorneys at Law, and 200+ trademark registrations, oppositions and appeals before Ecuador's IP office. Brings data protection into the systems legal practices run on: designed the firm's AI paralegal, which handles client correspondence under least-privilege access with an attorney approving every reply, and built Markatzy to Ecuador's data protection law (LOPDP) with versioned privacy terms and audit trails.

SKILLS

Privacy and data protection: General Data Protection Regulation (GDPR); Ecuador LOPDP; data protection by design; privacy policies and terms with versioned consent; access records and audit trails

Regulation of technology: EU AI Act; cybersecurity law; SOC 2 Type II controls

Legal practice: Client advice and correspondence in English and Spanish; immigration and residency; real estate transactions; trademark registration, opposition and appeal

Legal technology: AI drafting with attorney review; legal knowledge bases with cited sources; Microsoft 365

CERTIFICATIONS

CIPP/E | IAPP | In preparation, exam Jan 2027

CompTIA Security+ ce | CompTIA | Jun 2026 (valid until Jun 2029)

AWS Certified Cloud Practitioner | Amazon Web Services | Sep 2025

Cybersecurity Professional Certificate | BrainStation (Konrad Group) | Jan 2025

Financial Accounting | Harvard Business School Online | Jul 2022

WORK EXPERIENCE

Legal Engineer and IT Lead (Contract)

Oct 2022 - Present

Grace Nelson Attorneys at Law, Cuenca, Ecuador (Remote)

- Designed the firm's AI paralegal for client correspondence around data protection and professional secrecy: an attorney approves every reply, the system cannot send email, each run can access only one client's file, and permissions follow least privilege.
- Responsible for the firm's information security: access control in Microsoft 365, email authentication (SPF, DKIM, DMARC), security monitoring, versioned off-site backups, and written incident reviews with the root cause fixed.
- Maintain the firm's legal knowledge base, in which every figure cites its primary source (statute, regulation or ministerial agreement) and the date it was checked; corrections reach the firm's public guides.
- Built the firm's immigration site, myecuadorvisa.com, from scratch in February 2026: from about 200 Google search impressions a month to 847,000 impressions and 9,270 clicks by November 2026, with guides checked against primary legal sources.

Attorney Associate

Apr 2021 - Oct 2022

Grace Nelson Attorneys at Law, Cuenca, Ecuador

- Managed immigration procedures for 100+ U.S. nationals per year with a 98%+ approval rate and coordinated 50+ real estate closings.
- Led the firm's digital transformation: first CRM, automated workflows, and a bilingual website with online payments and appointment booking.

Intellectual Property (IP) Attorney

Jan 2022 - Oct 2022

IMBAIP Cia. Ltda., Quito, Ecuador

- Managed registration, opposition and appeal proceedings for 200+ trademark applications before SENADI, Ecuador's national IP office, and drafted enforcement actions against infringers.

Founder and Lead Developer Jan 2023 - Present

Markatzy, Trademark Protection Platform (markatzy.com)

- Built a trademark protection platform around the opposition procedure of Andean Community Decision 486, with terms of service and a privacy policy under Ecuador's data protection law (LOPDP), each user's accepted version recorded, and an audit trail behind every legal reference in a drafted letter.

Frontend Developer and Cybersecurity Analyst (Contract) Oct 2024 - Mar 2026

Kriptos Inc., Miami, FL, USA (Remote)

- Supported SOC 2 Type II certification: triaged security findings across 220+ repositories and coordinated their remediation with development teams.

EDUCATION

LLM in Law and Technology, Privacy & Security track (in progress) Aug 2026 - Aug 2027 (expected)

Tilburg University, Netherlands

Privacy and data protection law, cybersecurity law and the regulation of AI.

Post Graduate Program in Cybersecurity Sep 2025

University of Texas at Austin, McCombs School of Business, USA

Executive education, certificate of completion; GPA 4.13/4.33. Network security, modern cyber attacks, security controls, governance, risk and compliance (GRC).

Software Engineering Diploma Oct 2024

BrainStation (Konrad Group), London, United Kingdom

Winner of the Lloyds Banking Group partnership hackathon (fraud detection prototype) and of a scholarship for cybersecurity training.

Abogado (Law Degree, J.D. equivalent) Apr 2021

Universidad San Francisco de Quito, Ecuador

Thesis on central bank digital currencies in dollarized economies. Coursework in intellectual property, technology law and international commercial law.

LANGUAGES

Spanish: native | English: C2